

Message Text

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15

ACTION AF-18

INFO OCT-01 ISO-00 CIAE-00 EB-11 INR-11 LAB-06 NSAE-00

PA-04 RSC-01 SIL-01 USIA-15 PRS-01 DRC-01 DOTE-00

/070 W

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R 301136Z AUG 74

FM AMEMBASSY LAGOS

TO USDOC WASHDC UNN

INFO SECSTATE WASHDC 5784

UNCLAS SECTION 1 OF 2 LAGOS 08153

E.O. 11652 : NA

TAGS : BEXP, ETRN, NI

SUBJ : PROPOSED RAILWAY EQUIPMENT TRADE MISSION- MARCH 1975

REFS: A. STATE 173316; B. LAGOS 5528

1. RAILWAY SECTOR MARKET DATA, AS REQUESTED REF A, FOLLOWS.

2. PRODUCTS WITH BEST SALES POTENTIAL:

A. LOCOMOTIVES--CURRENT INFORMATION IS THAT NIGERIA RAILWAY CORPORATION (NRC) HAS RECEIVED AUTHORIZATION TO PURCHASE SIXTY TO EIGHTY MAINLINE DIESEL LOCOMOTIVES (OF APPROX. 2,500 HP) OVER 1975-80 PLAN PERIOD, AND HOPES ACQUIRE AN ADDITIONAL SEVENTY BY 1990, TO COMPLETE CONVERSION FROM STEAM TO DIESEL POWER, IN ADDITION, NRN EXPECTED TO PROCURE A NUMBER OF SHUNTING LOCOMOTIVES, POSSIBLY AS MANY AS FORTY BY 1980 AND ONE HUNDRED BY 1990.

B. ROLLING STOCK--ACCORDING INFORMATION NOW AVAILABLE, NRC AUTHORIZED PROCURE AT LEAST 1,000 WAGONS DURING 1975-80 PERIOD. EXPECTED BREAKDOWN ROUGHLY AS FOLLOWS: 300 FLAT CARS, 100 PASSENGER COACHES, 300 STANDARD FREIGHT CARRIERS, AND 300 SPECIAL PURPOSE WAGONS(FOR AUTOMOBILE PLANT, FERTILIZER PLANT, SALT MINING INDUSTRY, TRANSPORT OF OIL IN BULK, ETC.).

C. COMMUNICATIONS AND SIGNALLING EQUIPMENT--NRC REPORTEDLY UNCLASSIFIED

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AUTHORIZED PROCURE ENOUGH COMMUNICATIONS EQUIPMENT TO QUOTE

COMPLETELY MODERNIZE UNQUOTE PRESENT SYSTEM. THIS WILL REPORTEDLY INCLUDE SOME VHF RADIO EQUIPMENT, COPPER-WELD LANDLINE, AND PABX SYSTEMS WITH 200-LINE CAPACITY FOR MAJOR DEPOTS. NRC ALSO HOPES ACQUIRE AUTOMATIC SIGNALLING SYSTEMS FOR MAJOR RAILYARDS SUCH AS LAGOS, IBADAN, AND KADUNA.

D. TRACK CONSTRUCTION--FIRST PRIORITY FOR 1975-80 PERIOD WILL REPORTEDLY BE REPLACEMENT OF 963 MILES PRESENTLY EXISTING TRACK OF 60 LBS/YARD RAIL WITH 80 LBS OR 100 LBS/YARD RAIL. THIS WILL INVOLVE EXTENSIVE ENGINEERING AND CONSTRUCTION TO UPGRADE AND RE-ALIGN TRACK BED. INTENTION IS TO AWARD CONTRACT TO SINGLE FIRM CAPABLE OF DELIVERING COMPLETE PROJECT ON TURN-KEY BASIS. TRACK IS 3 FEET, 6 INCH GUAGE AND THERE IS NO PLANT TO CONVERT TO WIDER GUAGE FOR TIME BEING.

E. WITH REFERENCE TO ABOVE, WE HAVE BEEN INFORMED BY MINISTRY OF TRANSPORT SOURCE THAT ALL CAPITAL EXPENDITURE REQUESTS BY NRN FOR 1975-80 PERIOD (REF B) HAVE PASSED MOT INTACT AND ARE AT NEXT HIGHER LEVEL FOR APPROVAL. TOTAL REQUESTED CAPITAL EXPENDITURES REPORTEDLY DOLS200 MILLION.

3. STRUCTURE OF RAILWAY SECTOR:

A. SOLE OPERATING COMPANY IS NIGERIAN RAILWAY CORP/ HEADQUARTERS, EBUTE METTA, LAGOS.

B. SIZE OF SYSTEM 2,680 TRACK MILES.

C. NRC INVENTORY APPROXIMATELY AS FOLLOWS: MAINLINE DIESEL ELECTRIC LOCOMOTIVES-128; MAINLINE DIESEL HYDRAULIC LOCOMOTIVES- 8; DIESEL HYDRAULIC SHUNTERS-17; MAINLINE SYTEAM LOCOMOTIVES-164; STEAM SHUNTERS-49; DIESEL RAIL CARS-2; WAGONS OF ALL TYPES-6,600; PASSENGER COACHES-440, INCLUDING 140 RECENTLY ORDERED FROM JAPAN, BUT NOT YET DELIVERED. ABOVE IS INVENTORY ON BOOKS; NUMBER IN OPERATING CONDITION CONSIDERABLY SMALLER.

D. MILES OF TRACK CONTROLLED BY AUTOMATIC SIGNALLING: NONE.

E. DESCRIPTION OF COMMUNICATIONS SYSTEM: TO SUPPLEMENT UNCLASSIFIED

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NORMAL P&T TELEPHONE COMMUNICATIONS, NRC OPERATES STATION-TO-STATION FIELD TELEPHONE SYSTEM IN SIX NETWORKS COVERING TOTAL OF APPROX. 280 STATIONS; TELEGRAPHIC LINKS BETWEEN EBUTE METTA (LAGOS) AND KUTIWINGI, EBUTE METTA-JEBBA, AND JEBBA-ZARIA; RADIO-TELEPHONE CONNECTING EBUTE METTA WITH FIVE STATIONS; AND RADIO TRANSCEIVER CONNECTING EBUTE METTA WITH TEN STATIONS. SIGNALLING SYSTEM MECHANICALLY-CONTROLLED, BOTH SINGLE AND DOUBLE WIRE OPERATED INTERLOCKING LIST AND MORSE. WAYSIDE BUSH STATIONS

HAVE SIMPLIFIED LIST AND MORSE SYSTEMS.

F. EXPANSION PLANS: IN ADDITION TO PROCUREMENT PLANS LISTED PARA 2 ABOVE, NRC HAS STATED FOLLOWING GOALS: IMPROVE RUNNING MAINTENANCE STANDARD OF ROLLING STOCK; INCREASE MANUFACTURE OF SPARE PARTS IN RAILWAY WORKSHOPS AS IMPORT SUBSTITUTION; IMPROVE PORT HARCOURT-TO-ENUGU TRACK BY REPLACEMENT OF ROTTEN TIMBER SLEEPERS WITH NEW ONES ; RELAY OLD AND WORN-OUT TRACK; EXPAND FACILITIES; TOLLS, AND EQUIPMENT OF MAJOR MAINTENANCE WORKSHOPS.

4. POTENTIAL AGENTS AND DISTRIBUTORS:

FOLLOWING IS PRELIMINARY LIST OF FIRMS DEEMED CAPABLE OF ACTING AS AGENTS OR DISTRIBUTORS FOR U.S. SUPPLIERS. REFINED LIST WILL BE PREPARED PRIOR TO MISSION'S ARRIVAL.

RAILWAY MOTORS AND CONTROL EQUIPMENT, ELECTRIC

HOLMAN BROTHERS LIMITED
26 BURMAN ROAD
P.O. BOX 81
APAPA, NIGERIA

CUTLER-HAMMER NIGERIA LIMITED
270 HERBERT MACAULAY STREET
P.O. BOX 395
YABA, LAGOS

R.T. BRISCOE NIGERIA LIMITED
21 CREEK ROAD
P.O. BOX 2104, APAPA

MACHINERY & ELECTRICAL EQUIPMENT DIVISION
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U.A.C. TECHNICAL LTD.,
1 TAYLOR ROAD, IDDO
P.M.B. 1015, EBUTE METTA

HOLT ENGINEERING LIMITED
25 CREEK ROAD
P.O. BOX 217, APAPA

VYB NIGERIA LIMITED
13-15 WHARF ROAD
P.O. BOX 187, APAPA

MORPOL INDUSTRIAL CORPORATION
4 WAREHOUSE ROAD
P.O. BOX 187, APAPA

HENRY STEVENS ENGINEERING CO. LIMITED
ILUPEJU BYE-PASS
P.O. BOX 159, APAPA

RUTAM LIMITED
225 APAPA ROAD
P.M.B. 1155, IGANMU, APAPA

AFROTEC TECHNICAL SERVICES LIMITED
ISOLO SCHEME LAYOUT MUSHIN
P.M.B. 1161, YABA, LAGOS

TEMCO ENGINEERING & CO. LIMITED
PLOT 88, OYEDIRAN STREET, SURULERE
P.M.B. 5421, LAGOS

ASSOCIATED ENGINEERING SERVICES LIMITED
11 CALCUTTA CRESCENT
P.O. BOX 512, APAPA

CHEVRON EXPORTS NIGERIA LIMITED
53 COKER ROAD, ILUPEJU
P.O. BOX 2817, LAGOS

LEVENTIS TECHNICAL LIMITED
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IDDO HOUSE
P.O. BOX 159, LAGOS

MESSACOM ELECTRONICS INSTRUMENTATIONS LIMITED
PLOT 6, BLOCK G
OSHODI INDUSTRIAL SCHEME
P.O. BOX 5707, LAGOS

PARTNERS FOR PROGRESS LIMITED
HOUSE "A" OLAYIDE BENSON STREET
MARYLAND
P.O. BOX 8264, LAGOS

JOAS ELECTRICAL COMPANY LIMITED
PLOT 19, ILUPEJU EXTENSION
P.O. BOX 4957
LAGOS

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INFO OCT-01 ISO-00 CIAE-00 EB-11 INR-11 LAB-06 NSAE-00

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UNCLAS SECTION 2 OF 2 LAGOS 8153

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EUNICO NIGERIA ELECTRONICS

16 JOSEPH HARRISON STREET

P.M.B. 1110, YABA

O.G.T. TRADING COMPANY LIMITED

44 BALOGUN STREET

P.O. BOX 1444, LAGOS

ADEBOWALE ELECTRICAL INDUSTRIES LIMITED

1 SHIPEOLU STREET, IKORODU ROAD

P.O. BOX 1905, LAGOS

NIGERIAN ELECTRONICS CO. LTD.

34-36 OJUELEGBA ROAD

SURULERE, P.O. BOX 117 EBUTE METTA

LAGOS

ELECTRIC WELDING EQUIPMENT, WELDING & CUTTING MACHINERY

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WITT & BUSH LIMITED
1 PLOT, IJORA CAUSEWAY
P.O. BOX 17, LAGOS

GUTHRIE NIGERIA LIMITED
PLOTS 37-39 IGANMU INDUSTRIAL ESTATE
P.O. BOX 7585, LAGOS

INDUSTRIAL GASES LIMITED
224 APAPA ROAD
P.O. BOX 53
APAPA

M.& E. DIVISION
U.A.C. TECHNICAL LIMITED
1 TAYLOR ROAD
P.M.B. 1115, EBUTE-METTA

U.T.C. LIMITED
139 YAKUBU GOWON STREET
P.O. BOX 572, LAGOS

A.E.G. TELEFUNKEN
31/33 MARTINS STREET
LAGOS

HOLT ENGINEERING
25 CREEK ROAD
P.O. BOX 217
APAPA

STOKVIS NIGERIA LIMITED
DAWODU LANE, EBUTE METTA
P.O. BOX 136, LAGOS

WEST AFRICAN AUTOMOBILE & ENGINEERING CO. LTD.
E219 APAPA ROAD, IGANMU
P.O. BOX 388, APAPA

WIEDEMANN & WALTERS NIGERIA LIMITED
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24 WAREHOUSE ROAD
P.O. BOX 379, APAPA

WEST AFRICAN AUTOMOBILE & ENGINEERING CO. LIMITED
219 APAPA ROAD, IGANMU
P.O. BOX 388, APAPA

RAILROAD SIGNALING DEVICES, COMMUNICATIONS EQUIPMENT

VANNI INTERNATIONAL SECURITY SYSTEMS
25 ADENIYI JONES AVENUE
P.O. BOX 1468, IKEJA

AFRO INTERNATIONAL GROUP NIG. LIMITED
46 BALOGUN STREET
P.O. BOX 4064, LAGOS

NIGER COMMUNICATIONS ENTERPRISES
21 IKORODU ROAD, ILUPEJU
P.O. BOX 5354, LAGOS

EARTH SCIENCES NIGERIA LIMITED
10 ALAKIJA STREET, YABA
P.O. BOX 6352, LAGOS

JOINT COMMUNICATIONS SERVICES NIG. LIMITED
16 ANDREW STREET
P.O. BOX 2433, LAGOS

MAIDEN ELECTRONICS WORKS LIMITED
MILE 9, IKORODU ROAD
P.O. BOX 158, IKEJA

NIGERIAN ELECTRONICS COMPANY LIMITED
34/36 OJUELEGBA ROAD, SURULERE
P.O. BOX 117, LAGOS

ADEBOWALE ELECTRICAL INDUSTRIES LIMITED
5 SHIPEOLU STREET
IKORODU ROAD
P.O. BOX 1905, LAGOS
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SENTRYCOM NIGERIA LIMITED
360 HERBERT MACAULAY STREET, YABA
P.O. BOX 94, LAGOS

ADELADICO ENGINEERING LIMITED
122/124 YAKUBU GOWON STREET
P.O. BOX 8336, LAGOS

AFRO ELECTRO KOSULT LIMITED
46 BALOGUN STREET, LAGOS

GENERAL TELEPHONE & ELECTRONICS NIGERIA LIMITED

2 TINUBU SQUARE, LAGOS

INTERNATIONAL TELEPHONE & TELEGRAPH NIGERIA LIMITED
119 YAKUBU GOWON STREET, LAGOS

LAGO NIGERIA LIMITED
MILE 7, IKORODU ROAD, IKEJA

ASSOCIATED ELECTRICAL INDUSTRIES INT. NIG. LIMITED
149/153 YAKUBU GOWON STREET
LAGOS

MARCONI INTERNATIONAL MARINE, COMMUNICATION CO. LIMITED.
4 CREEK ROAD
APAPA

NIGERIAN TELEPHONE SYSTEMS LIMITED
47 MARINA, LAGOS

PHILLIPS NIGERIA LIMITED
6 IJORA CAUSEWAY
P.O. BOX 1921
LAGOS

G.E.C. TELECOMMUNICATIONS NIGERIA LIMITED
P.O. BOX 2213, LAGOS
26 CREEK ROAD, APAPA

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NIGER TECHN. EQUIPMENT LIMITED
YAKUBU GOWON STREET
P.O. BOX 2963, LAGOS

MOTOROLA COMMUNICATIONS
DIZENGOFF W.A. NIGERIA LIMITED
28 CREEK ROAD, APAPA

PULSE TELECOMMUNICATIONS
158 CLIFFORD STREET, YABA

NIBRIT ELECTRONICS & COMMUNICATIONS LIMITED
21 WHARF ROAD, APAPA

AIR CALL NIGERIA LIMITED
206 IKORODU ROAD
P.O. BOX 3601, LAGOS

ULTRA MODERN ELECTRONICS
BODE THOMAS STREET

SURULERE, LAGOS

RAILWAY TRACK EQUIPMENT- RAILROAD CARS & CAR EQUIPMENT
"LOCOMOTIVES"

MANDILAS LIMITED
96/102 YAKUBU GOWON STREET
P.O. BOX 35, LAGOS

RUTAM LIMITED
225 APAPA ROAD
P.M. B. 1155, APAPA

R.T. BRISCOE
21 CREEK ROAD
P.O. BOX 2104, APAPA

LEVENTIS MOTORS LIMITED
APAPA ROAD
P.O. BOX 390, APAPA
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BEWAC LIMITED
1 COMMERCIAL ROAD
P.M.B. 1016, APAPA

NIGERIAN MOTOR INDUSTRIES
26 WHARF ROAD
P.M.B. 1032, APAPA

THE UNION TRADING COMPANY NIGERIA LIMITED
21/22 WHARF ROAD
P.O. BOX 1010, APAPA

MID-MOTORS NIGERIA LIMITED
PLOT 21-22 IGANMU ESTATE
P.O. BOX 2212, LAGOS

HOLT ENGINEERING
25 CREEK ROAD
P.O. BOX 217, APAPA

WEST AFRICAN AUTOMOBILE & ENGINEERING CO LIMITED
219 APAPA ROAD, IGANMU
P.O. BOX 388, APAPA

MACHINERY & ELECTRICAL EQUIPMENT DIVISION
U.A.C. TECHNICAL LIMITED

1 TAYLOR ROAD, IDDO
P.M.B. 1015, EBUTE-METTA, LAGOS

NIGERIAN TECHNICAL COMPANY LIMITED
30CREEK ROAD, APAPA
P.M.B. 155, APAPA

C. ZARD & CO. LIMPED
184 ADENIJI ADELE ROAD
P.O. BOX 818, LAGOS

SCOA NIGERIA LTD.
11/13 DAVIES STREET
P.O. BOX 2318, LAGOS
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C.F.A.O. LTD.
1 DAVIS STREET
P.O. BOX 160, LAGOS

5. AS FAR AS EMBASSY AWARE, NONE OF FIRMS LISTED IN CATEGORY
OF TRACK EQUIPMENT, CARS, AND LOCOMOTIVES PRESENTLY ACTS AS
AGENT OR DISTRIBUTOR FOR THESE ITEMS. FIRMS LISTED ARE MAJOR
ONE ACTIVE IN AUTOMOTIVE FIELD, WHICH COULD HAVE POTENTIAL TO
EXPAND INTO RAILWAY EQUIPMENT.
REINHARDT

UNCLASSIFIED

NNN

Message Attributes

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Copy: SINGLE
Draft Date: 30 AUG 1974
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Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
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Disposition Reason:
Disposition Remarks:
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ISecure: 1
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Review Date: 05 JUN 2002
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30 JUN 2005

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Subject: : PROPOSED RAILWAY EQUIPMENT TRADE MISSION- MARCH 1975
TAGS: BEXP, ETRN, NI
To: COM
Type: TE
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